



REFERRAL PROGRAM

While a small group of singers provides an ideal environment for giving each boy the individual attention needed for training and preparation in the early stages of musical development, it is in everyone's best interests to expand the numbers so that, as a mature organization, the Pittsburgh Boy Choir will be able to provide opportunities for success in a well-rounded and balanced program for boys at all stages of their development. We have enjoyed significant success to date; we want to build on that success and keep things moving in a positive direction. It is in everyone's best interests to have our Choir grow!

The Board of Directors recently approved a Referral Program to help encourage those within the PBC family to bring other interested and qualified young men into the Choir. The key elements of the Referral Program are as follows:

- If a new boy:
 - a. is referred to the PBC by a current family,
 - b. auditions, and
 - c. becomes a member in good standing within the group,the referring family will receive a tuition discount for the following semester.
- The amount of the discount will be twenty percent (20%) of the full-year tuition. At the current tuition rate, a twenty-percent discount would equal \$145.
- The discount is not for younger brothers within the same family. (There is already in place a discount for families with multiple members.)
- The discount would apply to *each new boy*, even if they are members of the same family. That is to say, if a current family refers another family with two boys, and both boys become PBC members in good standing, the referring family would get the discount for each new boy (in this case, the discount would total \$290).
- The amount of the discount cannot exceed the tuition due for the semester in question; however, any excess will carry over to the following semester. (For example, if a family should refer three boys, the tuition discount for the referring family would be \$435. In that case, the tuition of \$325 for the first semester would be fully discounted, and the additional \$110 would be applied against tuition for the second semester.)
- This Referral Program will expire on June 30, 2017, unless it is extended by the Board of Directors.

We encourage current families to recommend the Pittsburgh Boy Choir to their extended family and friends. Everyone benefits from a strong and growing organization.